



Ashley hangs lights around the windows.

A Personal Message

An army of Christmas elves are working at my shop this very minute! It's true...I just took pictures to prove it.

As I write this newsletter, we're hanging Christmas lights all over the property. Ashley is stringing lights around the windows. Jason is placing over 4,000 lights on our white picket fence.

Our bulkhead against the road will be lit too. And, Dad is hanging white icicle lights from the eaves of our two story home and office.

At this moment, Jay and Bill are on the roof, building platforms to hold lighted deer. An entire herd will be up there soon.

I commissioned a Santa Claus sleigh to be welded from black metal. We'll run lights around it when it's mounted on the roof so that it's outlined and you can see it from the road. I plan to place several deer in front of it to round out the scenario.

We've got 20 Christmas trees to place in various spots around the area. They range in size from 2 to 12 feet. All are trees with lights. We'll have groupings of trees in several places.

Melissa and I went shopping the day after Christmas, 2008. She called me from the store and asked me to drive the truck down to meet her. We purchased toy trains, Christmas light bulbs and candy canes by the dozen. Everything has been stored in our Christmas shed since then.

All told, we should have over 12,000 lights this year. Our display will look nice during the day with lots of garland and bows. However, we plan to really shine at night. Please make sure to drive by to see us.

Be sure to check out our new Facebook page. We've added a photograph album that shows our progress as we prepare for Christmas.

We're on Twitter now too. There's a link on our website at dellsadler.com to see our new pages.

Do I sound like I know what I'm talking about with all these references to social networking sites on the internet? I get the gist of things, but it's our staff that does all the work. They're up to the minute about new

programs on the net.

Let me take a moment for some business. As usual, we're offering a **10% discount on all labor during January and February**. The jobs don't have to be completed during this time, just scheduled and on the books. Unfortunately, we cannot extend the discount to equipment and products, just labor.

Now, let me take one more moment to wish you a joyous Christmas. Have a wonderful Holiday this year!



Bill staples red bows on the white picket fence.

December Garden Tips

- Leaf removal is critical for your lawn at this point. Leaves block sunlight which is necessary for photosynthesis to occur. Grass needs the nutrients that occur during photosynthesis, even during the winter months.
- If you decorate with pinecones, place them on a cookie sheet and "bake" in a 200 F degree oven for a few hours. Cool before using. This will kill any insects that may be hiding inside.
- Poinsettias will turn yellow if you water them with the foil sleeve still on because they will sit in the water. Take them to the sink and remove the foil sleeve. Then, water the plant until it comes out of the bottom. Let the poinsettia drain for a few minutes and put the foil sleeve back on.
- Here's another poinsettia tip that we found interesting. Did you know you can paint them to match your décor? We've never tried this, but we've seen some unusual colors for sale here locally. If you want to try it, use spray paint for more even distribution.
- We don't publish a newsletter during January. We'll see you again in February, 2010!



Dad works high above the house to hang white icicle lights along the roof line.

List of Programs and Services

PROGRAMS

Natural/Organic Lawn Program: We use only natural/organic fertilizers and top quality grass seed. Our program is 80% non-toxic and includes disease, weed and pest deterrents. Please contact us for a free lawn evaluation.

Monthly Property Maintenance: Weeding is available as needed or on a regular monthly schedule. There is no minimum charge for the monthly program and no contract is required.

Natural/Organic Deer Repellent Program: The deer repellent program is applied on a periodic basis throughout the year. There is absolutely no possibility of harm to the deer because only natural/organic, non-toxic products are used.

Tick Repellent Service: Our integrated approach to tick control begins with a barrier tick repellent service. We may also suggest brush removal, Damminix tube placement and deer repellent spray as part of a total package of tick management.



Allen and Dell are working on the multi-colored lights along the fence.

SERVICES

Mulching: We apply a wide variety of locally available mulches for top dressing and plant protection purposes. Also, we stock pine straw mulch for a truly unique look.

Weeding: Weeding crews are available on an as needed basis or you may choose a regular monthly schedule. There are no minimum charges for the monthly maintenance program.

Care of Landscape Ornamentals: A complete maintenance program of trimming and shaping your ornamentals is available as needed or as part of our regular monthly program. Please contact us about the fertilization needs of your valuable shrubs and ornamentals.

Soil Amendments: We use a variety of composted products to amend the topsoil in your landscaped gardens and beds. You may want to consider mushroom-based, pelletized compost which adds organic matter to your plant material and is odor-free.

Debris Hauling: Many customers maintain their property themselves and hire us only to haul away debris. We have the equipment to remove debris on an efficient basis.

Installation of Flower & Landscaped Beds: Whether you work with a landscape architect or design the project yourself, we are available to provide the labor and materials necessary to complete your job.

Landscape Design: Our landscape designer has worked on some of the most beautiful properties on the Eastern Shore. He loves to use indigenous plant material. As an extra added benefit, you'll actually have the designer on staff at the time of installation.

Woods Restoration: We can turn your woods into a park-like setting. Programs to remove poison ivy and other unwanted vegetation from your woods are available.

Leaf Removal: Complete leaf removal service is available for your entire property. However, our large leaf vacuum can also assist you in removing piles of leaf debris you have prepared.

Grass Cutting: Our state of the art mowers make short work of tall grass. And, the job's not done until we weedeat the edges of your beds and blow off walkways and the driveway.

Please contact us if you need a service that is not listed above. We specialize in providing unique outdoor services that will meet your individual needs. We are willing to perform the entire job or assist you with any portion of your project. Call us or visit our website at www.dellsadler.com to sign up for your free newsletter which provides seasonal information relevant to the Eastern Shore of Maryland.